

## **Procurement Manager (MRO & Capital Expenditures)**

Aleris International Inc. is a leader in the aluminum manufacturing and recycling industry with over 40 locations around the world. We are fast, flexible and focused on sustaining growth and increasing our market share. Our Non-Metal Procurement Team is seeking a talented Category Manager to lead all aspects of the sourcing process for Aleris' capital expenditure and maintenance, repair and operating (MRO) requirements across all North American manufacturing facilities. Position will be located at Aleris Global Headquarters in Beachwood, Ohio.

Specific duties will include developing category strategies, managing sourcing projects, negotiating Procurement agreements, driving productivity through a "total cost of ownership" approach, and managing supplier relationships. The Category Manager in this role is expected to develop collaborative processes between Corporate Procurement, internal stakeholders across North American locations and suppliers in order to optimize total value. Collaboration with other Aleris global locations may be required for select projects or categories of spend.

- Achieve EBITDA goals through effective supply management, including source selection, negotiation, contract implementation, and compliance management.
- Work with the Engineering leads in the company to establish effective sourcing and procurement processes for CAPEX projects, thereby favorably influencing life cycle cost (or TCO) for plant equipment and assets.
- Drive working capital improvement initiatives to enhance cash flow
- Provide category knowledge and sourcing leadership to build effective category strategies
- Work with manufacturing facilities to ensure alignment with external customers' requirements and expectations
- Develop and deploy knowledge aids, tools, templates, and best practices.
- Implement effective processes to improve contract adoption and compliance across Aleris' operating locations
- Apply quantitative methods to assess lowest total cost, negotiate the proper blend of price, service, and commercial terms, then measure and track the benefits
- Demonstrate proactive methods for monitoring the supply base and the market to anticipate potential supply disruptions in order to mitigate risk
- Successfully plan and execute strategic sourcing projects involving cross-functional teams
- Optimize the purchase-to-pay (P2P) process from point of initial need through supplier payment
- Support the development of a technical roadmap for Procurement, leveraging the Oracle ERP platform for maximum benefit
- Gather, document, and communicate market intelligence to support business unit forecasting
- Lead cross-functional teams to identify viable alternative sources, conduct product / supplier evaluations, and implement solutions
- Communicate negotiated contract guidelines to all internal stakeholders
- Facilitate resolution of supplier performance issues by working with Aleris manufacturing sites and supply chain personnel
- Document productivity / cost savings and verify with the appropriate financial personnel within business units

### **Qualifications - Required**

- BS degree in a technical or business discipline. Engineering degree or MBA is a plus.
- Ability to travel at least 25% domestically, with the potential for infrequent international travel
- 5 years + experience in sourcing, procurement, negotiations, and contract management
- Demonstrated experience in negotiating and managing multi-year supply agreements
- Demonstrated experience managing and leveraging multiple mfg plant requirements
- Prior sourcing or operations experience involving capital expenditures and / or MRO
- Proficiency with MS-Office software, (Excel, PowerPoint) Access or Project or Oracle is a plus.
- Demonstrated experience with planning, managing, and applying detailed quantitative analysis such as total cost modeling, forecasting, or production / inventory planning
- Experience with reconciling data from disparate and incomplete sources to develop well-documented and supportable recommendations
- Successful record of planning and delivering long lifecycle projects involving teams
- Strong written and verbal communication skills as demonstrated through team facilitation, management presentations, and project deliverables
- Ability to effectively interact with personnel representing various functions and levels

- Demonstrated project management experience is a plus.
- Proficiency with using eProcurement or eSourcing tools is a plus.

Aleris offers a competitive base salary and an attractive benefits program which includes: Medical, Dental, Drug, Vision, 401 (k) Plan, Life, AD&D, LTD. To apply, send your resume and cover letter with salary expectations to [recruiter@aleric.com](mailto:recruiter@aleric.com). Please list your name and "Cat Mgr-MRO" in the subject line of your e-mail. For more information, visit [www.aleric.com](http://www.aleric.com). Aleris is an equal opportunity employer and supports diversity in the workplace. PLEASE, NO AGENCY CALLS!