



Sales Representative

Universal Scrap Metals, Inc., a Chicago based scrap metal recycling company is seeking a candidate for outside sales in our industrial sales division. Aggressive candidate will support high growth initiative and increase company's market share. Target markets are manufacturers, service centers, construction and demolition companies. Applicant must be a team player, self starter, and an achiever. Must contribute energy, enthusiasm and diligence to company's sales performance. Duties include developing, soliciting and closing sales to new and existing customers, managing customer leads, continual sales training, customer account management, and supporting company initiatives for profitability.

Ideal candidate must have 2 to 4 years of sales experience or a background in the metals industry. We will consider candidates from outside the metal industry with a proven record of sales and cold calling success.

Compensation commensurate with your experience, education and training. Additional benefits include health and dental insurance, matching 401K, and paid vacation and holidays. For consideration, please forward your resume and salary history via email to Hr@universalscrap.com.